

Profit & Loss
Cycling Advocates Network (Inc)
From 1 July to 12 May 2013

	YTD Actual	YTD Budget	Var NZD	Var %
Income				
CAN General Income				
Advertising Revenue	\$1 800.00	\$2 185.00	-\$385.00	-17.62%
CAN-DO Registrations	\$3 643.52	\$1 750.00	\$1 893.52	108.20%
Interest	\$2 163.33	\$1 834.00	\$329.33	17.96%
Membership Subscriptions	\$8 229.74	\$8 800.00	-\$570.26	-6.48%
Other Revenue	\$75.00	\$0.00	\$75.00	
Sales of Merchandise	\$613.03	\$550.00	\$63.03	11.46%
Total CAN General Income	\$16 524.62	\$15 119.00	\$1 405.62	9.30%
Contract Income				
CAN Bikeability/Instructor Train	\$270.00	\$1 800.00	-\$1 530.00	-85.00%
RST Project Income	\$30 100.00	\$0.00	\$30 100.00	
Total Contract Income	\$30 370.00	\$1 800.00	\$28 570.00	1587.22%
Grants & Sponsorship				
12 Month Donation	\$37 500.00	\$35 000.00	\$2 500.00	7.14%
CAN Awards Sponsorship	\$0.00	\$3 200.00	-\$3 200.00	-100.00%
CAN-DO Sponsors	\$2 000.00	\$0.00	\$2 000.00	
Donations	\$4 913.00	\$4 584.00	\$329.00	7.18%
Donations - Telecom matched	\$130.00	\$0.00	\$130.00	
Donations - Winter Appeal	\$2 955.70	\$0.00	\$2 955.70	
Total Grants & Sponsorship	\$47 498.70	\$42 784.00	\$4 714.70	11.02%
Total Income	\$94 393.32	\$59 703.00	\$34 690.32	58.10%
Less Cost Of Sales				
Merchandise Purchases	\$0.00	\$184.00	-\$184.00	-100.00%
Total Cost Of Sales	\$0.00	\$184.00	-\$184.00	-100.00%
GROSS PROFIT	\$94 393.32	\$59 519.00	\$34 874.32	58.59%
Less Operating Expenses				
CAN General				
Accounting	\$275.00	\$2 170.00	-\$1 895.00	-87.33%
ACC	\$373.53	\$0.00	\$373.53	
Bank Fees & Credit card	\$244.05	\$294.00	-\$49.95	-16.99%
CAN Winter Appeal Costs	\$504.08	\$0.00	\$504.08	
Chain Links contractors	\$1 650.00	\$2 100.00	-\$450.00	-21.43%
Entertainment	\$114.12	\$366.00	-\$251.88	-68.82%
Equipment & Repairs & Mainte	\$0.00	\$184.00	-\$184.00	-100.00%
General Expenses	\$44.44	\$366.00	-\$321.56	-87.86%
Gifts for Volunteers	\$0.00	\$1 400.00	-\$1 400.00	-100.00%
Library	\$25.43	\$41.00	-\$15.57	-37.98%
Office Rent	\$4 000.00	\$4 400.00	-\$400.00	-9.09%
Postage & Courier	\$82.83	\$201.00	-\$118.17	-58.79%
Printing, Stationery, Promotio	\$124.00	\$201.00	-\$77.00	-38.31%
Subscriptions	\$247.83	\$184.00	\$63.83	34.69%
Training of committee	\$0.00	\$184.00	-\$184.00	-100.00%
Total CAN General	\$7 685.31	\$12 091.00	-\$4 405.69	-36.44%

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Communication & Meetings				
Chain Links	\$4 177.55	\$9 000.00	-\$4 822.45	-53.58%
Mobile Phone	\$243.49	\$220.00	\$23.49	10.68%
Teleconferences	\$1 028.26	\$2 384.00	-\$1 355.74	-56.87%
Travel - Committee & Voluntee	\$283.48	\$734.00	-\$450.52	-61.38%
Travel - Staff	\$102.61	\$916.00	-\$813.39	-88.80%
Vodafone Wireless	\$455.63	\$550.00	-\$94.37	-17.16%
Total Communication & Meetings	\$6 291.02	\$13 804.00	-\$7 512.98	-54.43%
Contract Activities				
CAN Bikeability & other Projec	\$309.00	\$901.00	-\$592.00	-65.70%
Contract Activities	\$329.57	\$0.00	\$329.57	
NZTA - Road User Workshops	\$1 550.00	\$2 885.00	-\$1 335.00	-46.27%
RST Expenses	\$7 582.80	\$0.00	\$7 582.80	
Safer Cycling Programme	\$1 280.00	\$0.00	\$1 280.00	
Total Contract Activities	\$11 051.37	\$3 786.00	\$7 265.37	191.90%
Cycle Friendly Awards				
CFA Coordinator	\$0.00	\$3 500.00	-\$3 500.00	-100.00%
CFA Expenses	\$0.00	\$1 200.00	-\$1 200.00	-100.00%
Total Cycle Friendly Awards	\$0.00	\$4 700.00	-\$4 700.00	-100.00%
Group Development				
CAN Do Organising	\$5 225.98	\$1 500.00	\$3 725.98	248.40%
CAN Do Participant Subsidies,	\$80.01	\$900.00	-\$819.99	-91.11%
Grants to Groups	\$0.00	\$1 100.00	-\$1 100.00	-100.00%
Total Group Development	\$5 305.99	\$3 500.00	\$1 805.99	51.60%
Professional Fees				
Audit Fee	\$1 375.00	\$1 500.00	-\$125.00	-8.33%
Total Professional Fees	\$1 375.00	\$1 500.00	-\$125.00	-8.33%
Wages & Salaries				
Kiwisaver Contributions	\$551.81	\$657.00	-\$105.19	-16.01%
Staff Salaries	\$27 070.70	\$35 922.00	-\$8 851.30	-24.64%
Staff Training and Seminars, H	\$104.35	\$550.00	-\$445.65	-81.03%
Use of Home as Office	\$0.00	\$550.00	-\$550.00	-100.00%
Total Wages & Salaries	\$27 726.86	\$37 679.00	-\$9 952.14	-26.41%
Website				
Website	\$3 252.08	\$3 080.00	\$172.08	5.59%
Total Website	\$3 252.08	\$3 080.00	\$172.08	5.59%
Total Operating Expenses	\$62 687.63	\$80 140.00	-\$17 452.37	-21.78%
NET PROFIT	\$31 705.69	-\$20 621.00	\$52 326.69	253.75%