# Cycling Advocates Network (Inc) For the month ended 30 June 2013

|                                     | Actual | Budget | Var NZD | Var %    | YTD Actual | YTD Budget | Var NZD  | Var %    |
|-------------------------------------|--------|--------|---------|----------|------------|------------|----------|----------|
| ncome                               |        |        |         |          |            |            |          |          |
| CAN General Income                  |        |        |         |          |            |            |          |          |
| Advertising Revenue                 | 725    | -      | 725     | 0.0%     | 2,525      | 2,185      | 340      | 15.6%    |
| CAN-DO Registrations                | 65     | -      | 65^     | 0.0%     | 3,709      | 1,750      | 1,959    | 111.9%   |
| Interest                            | 362    | 166    | 196┷    | 118.1%   | 2,753      | 2,000      | 753      | 37.7%    |
| Membership Subscriptions            | 496    | 1,000  | (504)▼  | -50.4%▼  | 7,730      | 9,800      | (2,070)▼ | -21.1%▼  |
| Organisation memberships            | 148    | -      | 148     | 0.0%     | 2,217      | -          | 2,217    | 0.0%     |
| Sales of Merchandise                | 139    | 50     | 89^     | 178.3%   | 778        | 600        | 178      | 29.7%    |
| Total CAN General Income            | 1,935  | 1,216  | 719     | 59.1%    | 19,712     | 16,335     | 3,377    | 20.7%    |
| Contract Income                     |        |        |         |          |            |            |          |          |
| CAN Bikeability/Instructor Training | -      | 200    | (200)▼  | -100.0%▼ | 270        | 2,000      | (1,730)▼ | -86.5%▼  |
| Other Contract Income               | -      | -      | -       | 0.0%     | 315        | -          | 315      | 0.0%     |
| RST Project Income                  | 30,100 | -      | 30,100  | 0.0%     | 60,200     | -          | 60,200   | 0.0%     |
| Total Contract Income               | 30,100 | 200    | 29,900  | 14950.0% | 60,785     | 2,000      | 58,785   | 2939.3%  |
| Grants & Sponsorship                |        |        |         |          |            |            |          |          |
| 12 Month Donation                   | -      | -      | -       | 0.0%     | 37,500     | 35,000     | 2,500    | 7.1%     |
| CAN Awards Sponsorship              | -      | -      | -       | 0.0%     | -          | 3,200      | (3,200)▼ | -100.0%▼ |
| CAN-DO Sponsorship                  | -      | -      | -       | 0.0%     | 2,000      | -          | 2,000    | 0.0%     |
| Donations                           | 145    | 416    | (271)▼  | -65.1%▼  | 2,648      | 5,000      | (2,352)▼ | -47.0%▼  |
| Donations - payroll giving          | 70     | -      | 70^     | 0.0%     | 770        | -          | 770      | 0.0%     |

|                                       | Actual       | Budget | Var NZD         | Var %    | YTD Actual | YTD Budget | Var NZD  | Var %    |
|---------------------------------------|--------------|--------|-----------------|----------|------------|------------|----------|----------|
| Donations - Regular Donor             | 110          | -      | 110             | 0.0%     | 2,035      | -          | 2,035    | 0.0%     |
| Donations - Telecom matched donations | 20           | -      | 20              | 0.0%     | 150        | -          | 150      | 0.0%     |
| Donations - Winter Appeal             | 100          | -      | 100             | 0.0%     | 3,106      | -          | 3,106    | 0.0%     |
| Total Grants & Sponsorship            | 445          | 416    | 29              | 7.0%     | 48,209     | 43,200     | 5,009    | 11.6%    |
| Total Income                          | 32,480       | 1,832  | 30,648          | 1672.9%  | 128,706    | 61,535     | 67,171   | 109.2%   |
| Less Cost Of Sales                    |              |        |                 |          |            |            |          |          |
| Merchandise Purchases                 | -            | 16     | (16)▼           | -100.0%▼ | -          | 200        | (200)▼   | -100.0%▼ |
| Total Cost Of Sales                   | -            | 16     | (16)            | -100.0%  | -          | 200        | (200)    | -100.0%  |
| GROSS PROFIT                          | 32,480       | 1,816  | 30,664          | 1689.0%  | 128,706    | 61,335     | 67,371   | 110.0%   |
| Accounting                            | 25           | 30     | (5)▼            | -16.7%▼  | 300        | 2,200      | (1,900)▼ | -86.4%▼  |
| Less Operating Expenses               |              |        |                 |          |            |            |          |          |
| <del>-</del>                          | 25           |        |                 |          |            | ,          |          |          |
| ACC                                   | <del>-</del> | 370    | (370)▼          | -100.0%▼ | 374        | 370        | 4^       | 1.0%     |
| Bank Fees & Credit card               | 10           | 26     | (16)▼           | -61.3%▼  | 284        | 320        | (36)▼    | -11.3%▼  |
| CAN Winter Appeal Costs               | -            | -      | -               | 0.0%     | 504        | -          | 504      | 0.0%     |
| Chain Links contractors               | -            | 700    | (700)▼          | -100.0%▼ | 1,995      | 2,800      | (805)▼   | -28.8%▼  |
| Depreciation of Assets                | -            | 600    | (600)▼          | -100.0%▼ | -          | 600        | (600)▼   | -100.0%▼ |
| Entertainment                         | 11           | 34     | (23)▼           | -68.8%▼  | 194        | 400        | (206)▼   | -51.5%▼  |
| Equipment & Repairs & Maintenence     | -            | 16     | (16)▼           | -100.0%▼ | -          | 200        | (200)▼   | -100.0%▼ |
| General Expenses                      | 115          | 34     | 81 <del>^</del> | 236.8%   | 169        | 400        | (232)▼   | -57.9%▼  |
| Gifts for Volunteers                  | -            | 200    | (200)▼          | -100.0%▼ | -          | 1,600      | (1,600)▼ | -100.0%▼ |
| Library                               | -            | 9      | (9)▼            | -100.0%▼ | 25         | 50         | (25)▼    | -49.1%▼  |
| Office Rent                           | 400          | 400    | -               | 0.0%     | 4,800      | 4,800      | -        | 0.0%     |

|                                      | Actual | Budget | Var NZD         | Var %    | YTD Actual | YTD Budget | Var NZD  | Var %    |
|--------------------------------------|--------|--------|-----------------|----------|------------|------------|----------|----------|
| Postage & Courier                    | -      | 19     | (19)▼           | -100.0%▼ | 83         | 220        | (137)▼   | -62.4%▼  |
| Printing, Stationery, Promotion      | 108    | 19     | 89 <del>^</del> | 467.3%   | 232        | 220        | 12^      | 5.4%     |
| Subscriptions                        | -      | 16     | (16)▼           | -100.0%▼ | 248        | 200        | 48       | 23.9%    |
| Training of committee                | -      | 16     | (16)▼           | -100.0%▼ | -          | 200        | (200)▼   | -100.0%▼ |
| Total CAN General                    | 668    | 2,489  | (1,821)         | -73.2%   | 9,207      | 14,580     | (5,373)  | -36.9%   |
| Communication & Meetings             |        |        |                 |          |            |            |          |          |
| Chain Links                          | -      | 3,000  | (3,000)         | -100.0%▼ | 6,204      | 12,000     | (5,796)▼ | -48.3%▼  |
| Mobile Phone                         | -      | 20     | (20)▼           | -100.0%▼ | 243        | 240        | 3▲       | 1.5%     |
| Teleconferences                      | -      | 216    | (216)▼          | -100.0%▼ | 1,302      | 2,600      | (1,298)▼ | -49.9%▼  |
| Travel - Committee & Volunteers      | -      | 66     | (66)▼           | -100.0%▼ | 283        | 800        | (517)▼   | -64.6%▼  |
| Travel - Staff                       | -      | 84     | (84)▼           | -100.0%▼ | 103        | 1,000      | (897)▼   | -89.7%▼  |
| Vodafone Wireless                    | 46     | 50     | (4)▼            | -8.7%▼   | 549        | 600        | (51)▼    | -8.5%▼   |
| Total Communication & Meetings       | 46     | 3,436  | (3,390)         | -98.7%   | 8,685      | 17,240     | (8,555)  | -49.6%   |
| Contract Activities                  |        |        |                 |          |            |            |          |          |
| CAN Bikeability & other Project Work | -      | 99     | (99)▼           | -100.0%▼ | 309        | 1,000      | (691)▼   | -69.1%▼  |
| NZTA - Road User Workshops           | -      | 265    | (265)▼          | -100.0%▼ | 1,280      | 3,150      | (1,870)▼ | -59.4%▼  |
| RST Expenses                         | 3,759  | -      | 3,759           | 0.0%     | 15,248     | -          | 15,248   | 0.0%     |
| Safer Cycling Programme              | -      | -      | -               | 0.0%     | 1,880      | -          | 1,880    | 0.0%     |
| Total Contract Activities            | 3,759  | 364    | 3,395           | 932.7%   | 18,716     | 4,150      | 14,566   | 351.0%   |
| Cycle Friendly Awards                |        |        |                 |          |            |            |          |          |
| CFA Coordinator                      | -      | -      | -               | 0.0%     | -          | 3,500      | (3,500)▼ | -100.0%▼ |
| CFA Expenses                         | -      | -      | -               | 0.0%     | -          | 1,200      | (1,200)▼ | -100.0%▼ |
| Total Cycle Friendly Awards          | -      | -      | -               | 0.0%     | -          | 4,700      | (4,700)  | -100.0%  |

**Group Development** 

|  | Actual | Budget  | Var NZD | Var %    | YTD Actual | YTD Budget | Var NZD  | Var %    |
|--|--------|---------|---------|----------|------------|------------|----------|----------|
| CAN Do Organising                            | -      | -       | -       | 0.0%     | 5,098      | 1,500      | 3,598    | 239.8%   |
| CAN Do Participant Subsidies, Travel         | -      | -       | -       | 0.0%     | 207        | 900        | (693)▼   | -77.0%▼  |
| Grants to Groups                             | -      | 100     | (100)▼  | -100.0%▼ | -          | 1,200      | (1,200)▼ | -100.0%▼ |
| Total Group Development                      | -      | 100     | (100)   | -100.0%  | 5,305      | 3,600      | 1,705    | 47.4%    |
| Professional Fees                            |        |         |         |          |            |            |          |          |
| Audit Fee                                    | -      | -       | -       | 0.0%     | 1,375      | 1,500      | (125)▼   | -8.3%▼   |
| Total Professional Fees                      | -      | -       | -       | 0.0%     | 1,375      | 1,500      | (125)    | -8.3%    |
| Wages & Salaries                             |        |         |         |          |            |            |          |          |
| Kiwisaver Contributions                      | 74     | 65      | 9▲      | 14.5%    | 663        | 722        | (59)▼    | -8.1%▼   |
| Staff Salaries                               | 2,513  | 3,265   | (753)▼  | -23.0%▼  | 30,823     | 39,187     | (8,364)▼ | -21.3%▼  |
| Staff Training and Seminars, Health & Safety | -      | 50      | (50)▼   | -100.0%▼ | 104        | 600        | (496)▼   | -82.6%▼  |
| Use of Home as Office                        | -      | 50      | (50)▼   | -100.0%▼ | -          | 600        | (600)▼   | -100.0%▼ |
| Total Wages & Salaries                       | 2,587  | 3,430   | (843)   | -24.6%   | 31,591     | 41,109     | (9,518)  | -23.2%   |
| Website                                      |        |         |         |          |            |            |          |          |
| Website                                      | (135)  | 280     | (415)▼  | -148.2%▼ | 3,117      | 3,360      | (243)▼   | -7.2%▼   |
| Total Website                                | (135)  | 280     | (415)   | -148.2%  | 3,117      | 3,360      | (243)    | -7.2%    |
| Total Operating Expenses                     | 6,925  | 10,099  | (3,174) | -31.4%   | 77,996     | 90,239     | (12,243) | -13.6%   |
| NET PROFIT                                   | 25,555 | (8,283) | 33,838  | 409.0%   | 50,710     | (28,904)   | 79,614   | 275.0%   |

# Cycling Advocates Network (Inc) As at 30 June 2013

|   | 30 Jun 2013 | 30 Jun 2012 |
|---|-------------|-------------|
| Assets  |             |             |
| Bank  |             |             |
| Business Edge                                       | 2,147       | -           |
| Business Term Deposit 13                            | 10,779      | -           |
| CAN Board   | 125,836     | 41,458      |
| CAN Conference                                      | 12,868      | 39,431      |
| Conference Notice Saver                             | 29,844      | -           |
| Notice Saver  | 30,000      | -           |
| Paypal  | 1,721       | 2,966       |
| Term Deposit 07                                     | 10,000      | 10,000      |
| Term Deposit 08                                     | -           | 5,534       |
| Total Bank  | 223,195     | 99,388      |
| Current Assets                                      |             |             |
| Accounts Receivable                                 | 416         | 101,682     |
| Accrued income                                      | 585         | 2,213       |
| ASB Bank Account                                    | -           | 8,890       |
| CAN Conference expensed                             | 1,581       | -           |
| Conference Funds Receivable                         | (560)       | (560)       |
| Prepaid Expenses                                    | 264         | -           |
| Stock on Hand                                       | 1,160       | 1,160       |
| Total Current Assets                                | 3,447       | 113,386     |
| Fixed Assets  |             |             |
| Computer Equipment                                  | 5,611       | 5,611       |
| Less Accumulated Depreciation on Computer Equipment | (4,724)     | (4,724)     |
| Total Fixed Assets                                  | 887         | 887         |
| Non-current Assets                                  |             |             |
| Conference Income                                   | (2,315)     | -           |
| Total Non-current Assets                            | (2,315)     |             |
| Total Assets  | 225,213     | 213,661     |
| Liabilities   |             |             |
| Current Liabilities                                 |             |             |
| Accounts Payable                                    | 4,084       | 38,718      |
| Accruals  | 1,650       | 1,650       |
| Conference Funds Held in Trust                      | 43,009      | 43,009      |
| Due to Affiliated Groups                            | 1,051       | 3,572       |
| Employee Entitlements Due                           | 701         | 701         |
| GST   | 8,311       | 11,161      |
| Kiwibank Credit Card                                | 550         | 38          |
| Receipts in Advance                                 | 2,674       | 2,600       |
| Rounding  | (14)        | -           |

### **Balance Sheet**

|                           | 30 Jun 2013 | 30 Jun 2012 |
|---------------------------|-------------|-------------|
| Suspense                  | 276         | -           |
| Total Current Liabilities | 62,292      | 101,450     |
| Total Liabilities         | 62,292      | 101,450     |
| Net Assets                | 162,921     | 112,211     |
| Equity                    |             |             |
| Current Year Earnings     | 50,710      | 29,990      |
| Retained Earnings         | 112,211     | 82,221      |
| Total Equity              | 162,921     | 112,211     |

### **Aged Payables**

# Cycling Advocates Network (Inc) June 2013

|                      | Current | May  | April | March | Older | Total |
|----------------------|---------|------|-------|-------|-------|-------|
| Payables             |         |      |       |       |       |       |
| INLAND REVENUE       | 574     | -    | -     | -     | -     | 574   |
| Jena Niquidet        | 2,360   | -    | -     | -     | -     | 2,360 |
| Next Bike NZ Ltd     | 1,150   | -    | -     | -     | -     | 1,150 |
| Total Payables       | 4,084   | -    | -     | -     | -     | 4,084 |
|                      | Current | May  | April | March | Older | Total |
| Total Expense Claims | -       | -    | -     | -     | -     | -     |
| Total                | 4,084   | -    | -     | -     | -     | 4,084 |
|                      | 100.0%  | 0.0% | 0.0%  | 0.0%  | 0.0%  |       |

## **Aged Receivables**

# Cycling Advocates Network (Inc) June 2013

|                           | Current | May   | April | March | Older | Total |
|---------------------------|---------|-------|-------|-------|-------|-------|
| Receivables               |         |       |       |       |       |       |
| Cycletech New Zealand Ltd | 201     | -     | -     | -     | -     | 201   |
| P Morgan                  | 15      | -     | -     | -     | -     | 15    |
| Waitemata Local Board     | -       | 200   | -     | -     | -     | 200   |
| Total Receivables         | 216     | 200   | -     | -     | -     | 416   |
|                           | 52.0%   | 48.0% | 0.0%  | 0.0%  | 0.0%  |       |